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# HOMEWARES SHOP SOFTWARE

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## HOMEWARES SHOP SOFTWARE CAN HELP A HOMEWARES BUSINESS INCREASE SALES AND CUT COSTS

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Homewares businesses have quite unique needs when it comes to software. While they do need some gift shop facilities, their needs go beyond these due to different supplier requirements and opportunities. Homewares suppliers are more structured and capable when it comes to IT infrastructure.

Tower Systems understands the needs of homewares businesses and cheerfully works with them and their suppliers to ensure that an integrated and useful homewares software solution is delivered.

Point of sale software for homewares businesses covers a range of areas including the following:

- Tracking all sales at the item, department, category and supplier level.
- Connecting businesses in a group or chain.
- Enabling business management off site – even overseas.
- Scanning items as they are sold.
- Selling items by pressing a touch screen button for the item, entering a text code (a PLU code) for an item or searching a stock file in the computer for an item.
- Automatically applying discounts for catalogue and sale items.
- Totalling the sale on the screen and processing payment by cash, credit card or other payment method.
- Printing an itemised receipt which meets GST regulations.
- Printing end of shift reports.
- Producing barcodes to go on items to be sold.
- Creating orders for suppliers.
- Reporting on what is selling and what is not selling.
- Reporting on the performance of suppliers against each other.

In addition to these facilities, Tower Systems' homewares software also covers: Lay Bys, customer loyalty facilities, gift card facilities, security, answering customer queries, handling refunds, tracking sales by customer, reporting on exactly what is selling.

With for gift shop suppliers working with software companies to create supplier to retailer links, the time savings and other benefits are considerable.

The uptake of software by gift shops is growing. Indeed, good software can transform a business and the lives of those working in it.

Tower Systems currently serves in excess of 2,500 independent retailers with its Point of Sale software. The company has offices around Australia and representation in New Zealand. It's software has been sold internationally in seven countries. You can find out more by calling a Tower Systems Account Manager: NSW/ACT: Nathan Morrison 0417 568 148; SA/VIC: Tim Batt 0403 189 379; QLD/NT: Luke La 0434 072 417; WA: Joe Bredice 0412 899 013.

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